



INCO-TERMS

Expeditors[®] Bob Gierszal, Expeditors International of Washington, Inc., has been involved in shipping and logistics for over 25 years. He is a second generation logistics professional. In October 2009, he moved to Charleston to become the District Sales Manager for Expeditors Charleston and Savannah offices. Gierszal began his career working for Codan Corporation/Columbus Shipping with the responsibilities of terminal operations and vessel husbandry in Erie, Pa. He then joined Lykes Brothers Steamship Line and for the next 12 years served in Sales, Operations and Management positions around the U.S. and at the company's Headquarters in New Orleans, LA. He then joined Expeditors in 1995 as part of the Global Sales Team and shortly thereafter as District Manager of the Cleveland, OH office.

Gierszal graduated cum laude from Clarion University of Pennsylvania with a Bachelor of Science degree in Business Administration. He and his wife Kathy are the proud parents of four wonderful children. They live in Mt. Pleasant, SC.

Bob will speak on Inco-Terms, as this is a topic that many of us struggle with getting right in our businesses. And when wrong, they can cost us a lot of money. In this economy, we can't afford to be wrong. Come join us to hear Bob speak on this ever so important, and always so confusing, topic.

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March Professional Development Meeting

**Mar. 10, 2011
5:30-8:00 pm**

Bob Gierszal, Expeditors International
North Towne Grill
2093 Eagle Landing Blvd.
North Charleston, SC 29406

Reserve by Monday Mar. 7th
elise.keser@ifa-rotorion.com or
843.486.5185

5:30 – 6:00 Networking
6:00 – 7:00 Speaker
7:00 – 8:00 Dinner

\$20 members/\$10 students



APICS CHARLESTON CHAPTER NO. 217 2010-2011 BOARD OF DIRECTORS

<http://www.apicscharleston.org/boardofdir.html>



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Letter from the President...

Greetings Everyone

Spring may not be officially here, but there are signs all over that it is just around the corner. Bulbs pushing through the ground, grass beginning to turn green, buds appearing on trees and the beginning of CPIM in a year! See the education section of the newsletter for the exciting details.

We are still seeking new members to join the board of directors. It's fun, it's easy and it earns you recertification points. So consider joining us in just about any capacity.

We are also asking for your input regarding topics, tours and speakers for professional developments meeting for the upcoming year. Is there a topic you have always wanted us to cover that we haven't? Do you know a great speaker that would spend 2 hours with us and share their expertise and experiences? Would your employer allow us to tour their facility or do you have a place you would like to suggest for a tour? Let us know, we'll do our best, but will take any help you are able and willing to provide to make it happen.

That's all for now. I hope to see many of you at the March professional development meeting.

Regards,
 Carol Byrne-Thompson, CPIM



Did you perhaps start getting your CPIM? Are you perhaps stuck on a specific module? Or have you always wanted your CPIM certification but you needed it within a shorter time frame than offered previously? Now is the time to complete or begin your CPIM! Allow an APICS professional certification to set you apart from your peers in these tumultuous economic times and enforce your standing as a supply chain professional.

Your APICS Education program is happy to announce CPIM in Year for 2011.

As always we will be holding classes at Trident Technical College and additional information can be found here http://www.tridenttech.edu/ce_21322.htm Registration can be via phone, online, or in person.

Below is our current schedule for CPIM in a Year, please consider joining us! Tuition is \$399 per course and includes books.

CPIM in a Year 2011 - All Wednesdays 6-8 pm

I.	Basics of Supply Chain Management	3/23 - 4/27
II.	Master Planning of Resources	5/18 - 6/22
III.	Detailed Scheduling and Planning	7/13 - 8/17
IV.	Execution and Control of Operations	9/7 - 10/12
V.	Strategic Management of Resources	11/2 - 12/14 ** 11/16 no class due to holiday

Who should earn their CPIM?

A CPIM education is essential for professionals involved in:

- Production and inventory management
- Operations
- Supply chain management
- Procurement
- Materials management
- Purchasing



Special note for military personnel/veterans

APICS CPIM exams qualify for test fees reimbursement by the

Department of Veterans Affairs (VA) under the new licensing and certification benefit of the G.I. Bill. For additional information on the certification benefit, visit www.gibill.va.gov and link to the Licensing and Certification page, call the VA at (888) 442-4551, or contact APICS Customer Support at (800) 444-APICS (2742) or (773) 867-1777.

Please contact Elizabeth Hair-Estrella with any questions at e.hair.estrella@gmail.com



Calendar of Events



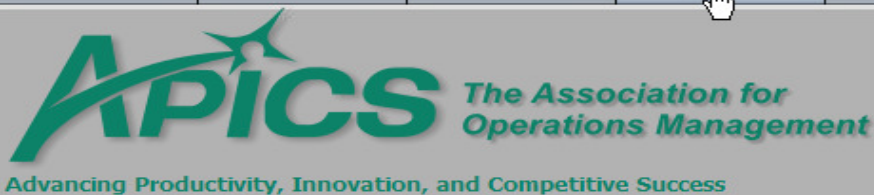
- ~~September 16th, reserve by 13th, Tour of SKF~~
- ~~October 14th, reserve by 11th, Tour of The Lowcountry Food Bank~~
- ~~November 11th, reserve by 8th, Mike Veeck, Owner of The Riverdogs, Meeting held at "The Joe" Joe Riley Stadium~~
- ~~December - no PDM - Happy Holidays!~~
- ~~January 13th, reserve by 10th, Tom Iafrate, Meeting held at Trident Technical College (Main Campus)~~
- ~~February 10th, reserve by 7th, Wade Ferguson on "Negotiations", Sticky Fingers Summerville~~
- March 10th, reserve by 7th, Bob Gierszal w/Expeditors on "Inco Terms", North Towne Grill, North Charleston
- April 14th, reserve by 11th, Carla Bowman w/Boeing on "Boeing South Carolina – What it means for South Carolina and the Aerospace Industry", venue TBD
- May 12th, reserve by 9th, speaker and venue, TBD
- June 9th, reserve by 6th, speaker and venue, TBD



Don't forget to periodically check our website for Current Job Opportunities! Check it out today at www.apicscharleston.org. And bookmark us so you can keep checking back because we're constantly updating our website. You don't want to miss a thing!

Advancing Productivity, Innovation, and Competitive Success

Home	Calendar	Education	Job Opportunities	Board of Directors	APICS Corporate	E & R Foundation
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Current Job Opportunities

Reminder

Your APICS Charleston Chapter Board of Directors tries to not only bring you interesting and motivating speakers and relevant and rousing topics, but we try to provide dinner at centrally located restaurants that cater to our membership. In order to do this, we rely heavily on your reservations. That is why we have "reserve-by dates", so we can get a good number to the staff at the restaurant ahead of time to ensure there is plenty of food for all who mean to attend. For those who reserve, then no-show, APICS still has to pay for the food we ordered based on the reservation head-count. The world's economy has affected us, as it has so many of our members, and unfortunately, going forward, we are going to have to make adjustments. Starting in March 2011, we'll have to charge you for dinner if you reserve and do not show. We appreciate your cooperation in this matter. - APICS Charleston Chapter BOD